



# Breaking the \$40 per gram barrier for mAbs with fully-connected continuous manufacturing (FCCM)

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Chief Executive Officer, Enzene

Passion. Innovation. Life.

# Who we are

Enzene is an innovation-driven, technology-led differentiated biotech company offering integrated CDMO services for Biologics



**Enzene**, a subsidiary of **Alkem Laboratories Ltd.** and **VC-backed firm**, offers **fully integrated platform** from **Cell Line Development** to **Fill & Finish** across wide range of modalities.

We operate state-of-the-art **R&D facility** with Ambr 250 bioreactor and 8 more bioreactors<sup>2</sup> (2L-10L) and **cGMP manufacturing facilities** with 5 suites (20L-2000L) across fed-batch, semi-continuous & patented **fully-connected continuous manufacturing, EnzeneX™** (among first movers globally). We have a **GMP facility** with supporting labs coming up in **US** (54,000 sq. ft.) by Q1 2025.

We have a robust track record of delivering **over 30 projects at different stages** from **cell line development to commercial<sup>1</sup>**, at an **accelerated pace** (Gene to Phase 1 within **~10 months for complex proteins**)

Our **technical expertise, flexibility and tailor-made solutions**, regardless of project scope or scale, **makes outsourcing easy**

1. 6 CLD (India), 1 CLD (Global), 2 PD (Global), 2 Pre-clinical (Global), 1 Pre-clinical (India), 6 Phase 1 (Global), 2 Phase 1 (India), 3 Phase 3 (India), 1 Phase 3 (Global), 7 Commercial (India)
2. 2 additional bioreactor orders have been placed; Delivery expected by Apr'23

# Key milestones: Understanding our growth as a company

- R&D and manufacturing facilities established in Pune, India
- Approvals: 7 pre-clinical and 3 clinical trials
- Established pilot plant for clinical manufacturing

- Biosimilars commercialization: Romiplostim, Teriparatide, Denosumab, Adalimumab, Cetuximab, Bevacizumab and Ranibizumab
- Installed 2000L of clinical and commercial manufacturing capacity
- Delivered biosimilars for 4 Phase I clinical trials

2015 - 2018

2019 - 2020

2021 - 2023

- Developed and patented our fully connected continuous manufacturing platform, EnzeneX™ and established our GMP facility
- Established *E. coli* and mammalian GMP certification
- Approvals: 3 clinical trials

## What's next?

- US commercial GMP facility
- Increasing clinical and commercial manufacturing capacity
- Global biosimilars expansion



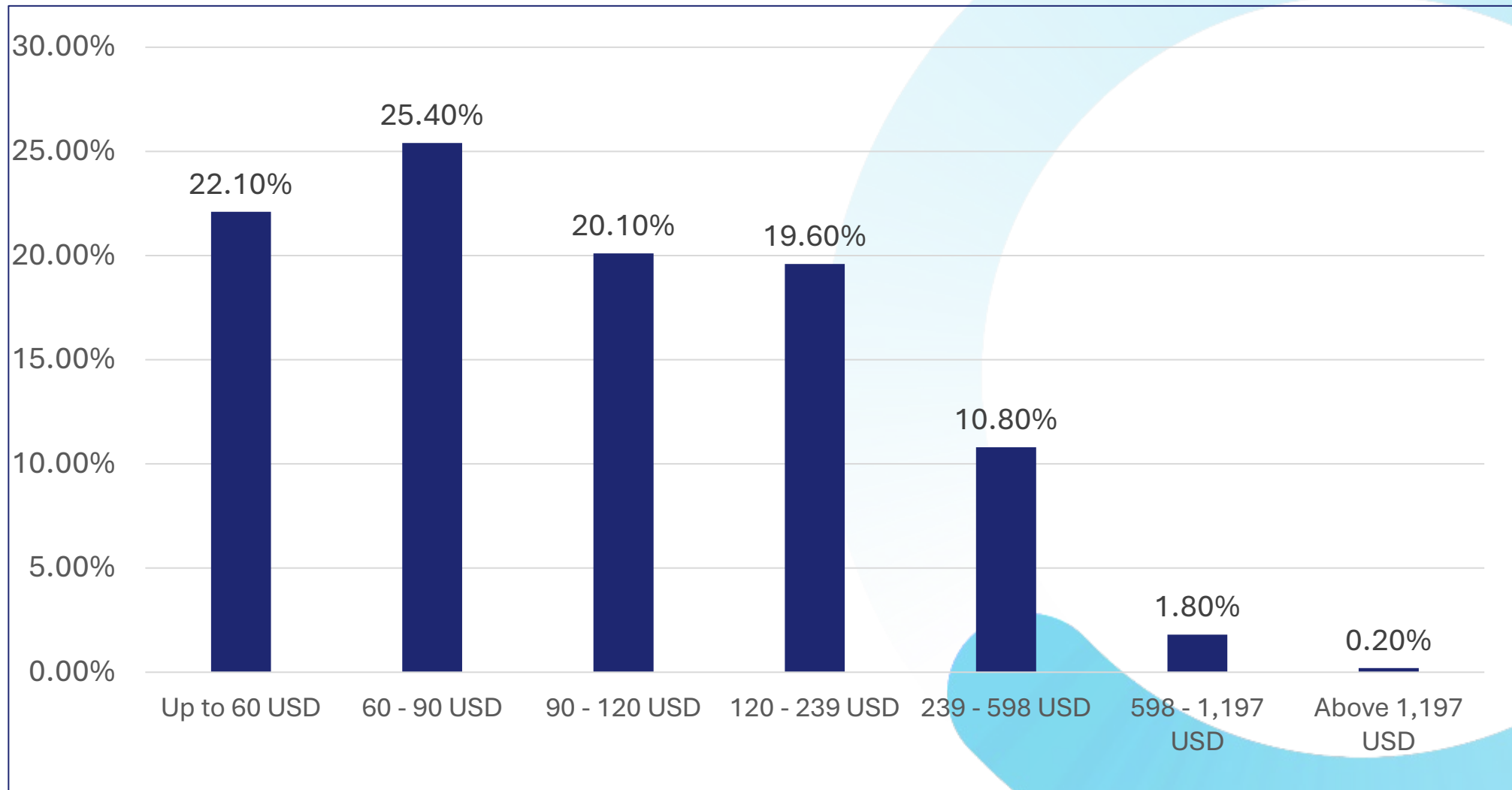
## Blank Slate

*How to democratize  
access to life-saving medicines  
for patients in India?*





# Distribution of average monthly income in households across India in 2015



**Average cost of cancer therapy is 10,000 USD**

## The affordability challenge in India

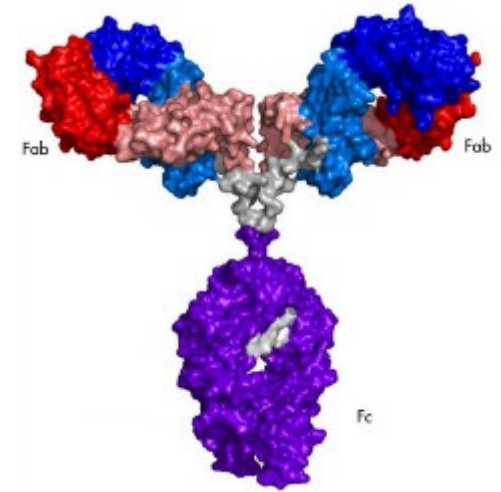
**\$ 80**

Cost of Gold per Gram



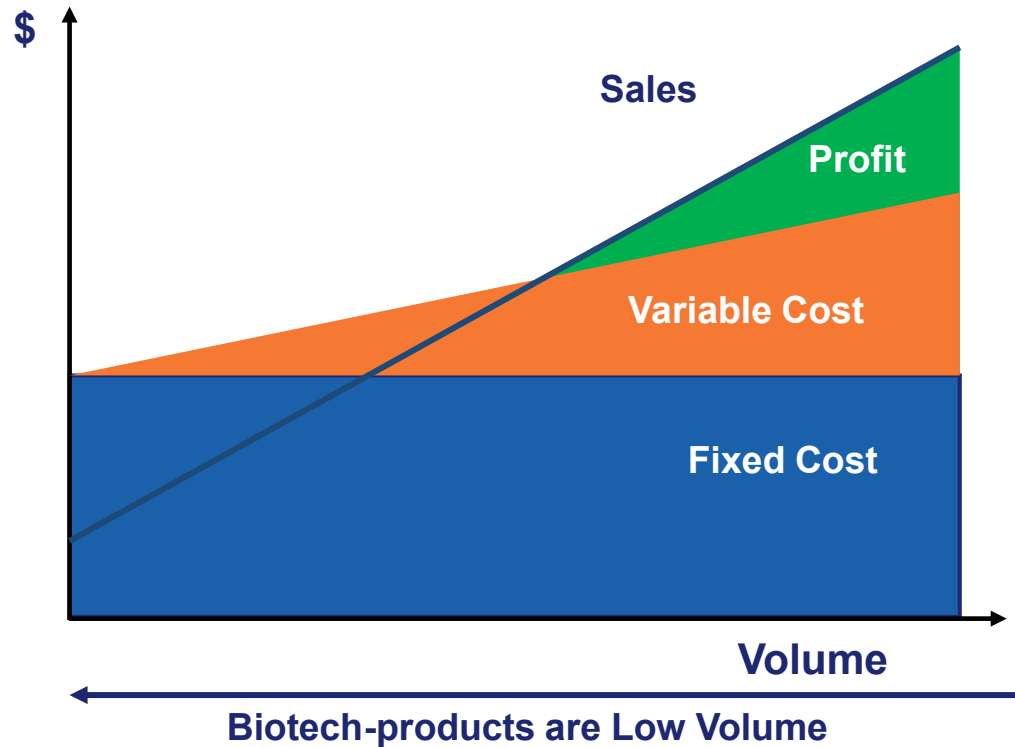
**\$ 150 - \$500**

Cost of mAb production per Gram




# Cost of Capital : P&L

## Profitability




## Key Contributors: Fixed Cost


 Utilities

 Maintenance

 Salary

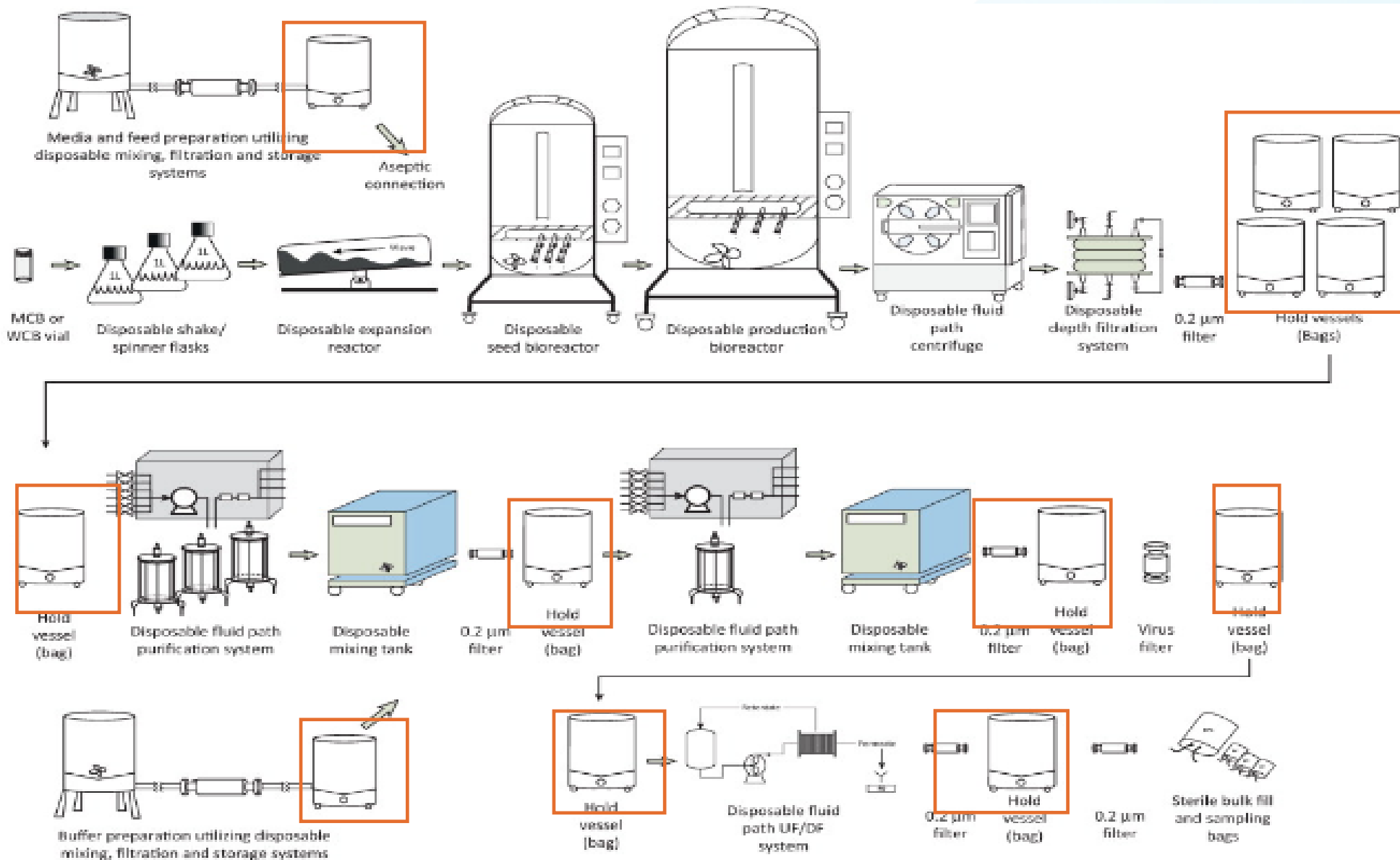
 Amortization

 Depreciation



Can contribute up to 50 to 60% of the fixed cost especially for new plants

# Fed-batch plants are clunky and occupy large facility footprint

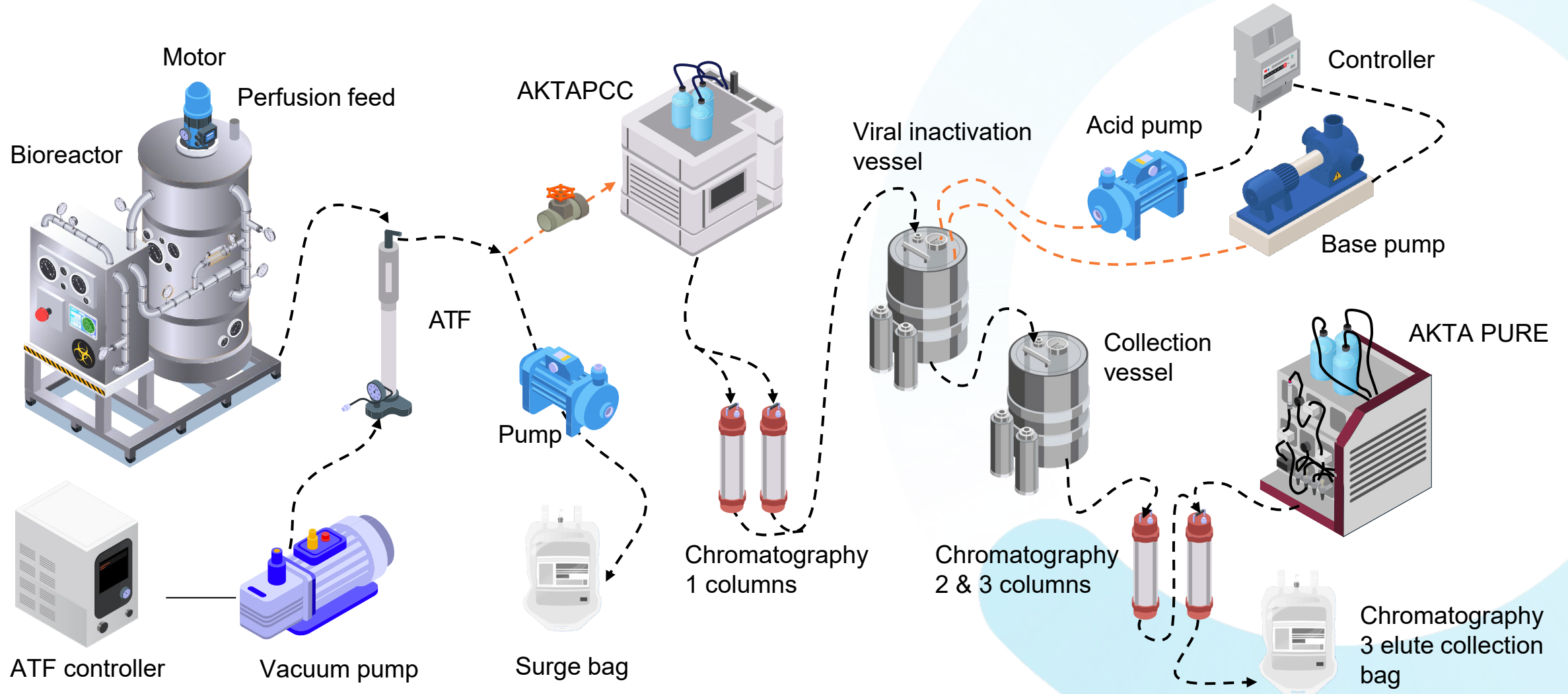




# Fully-connected continuous manufacturing (FCCM)



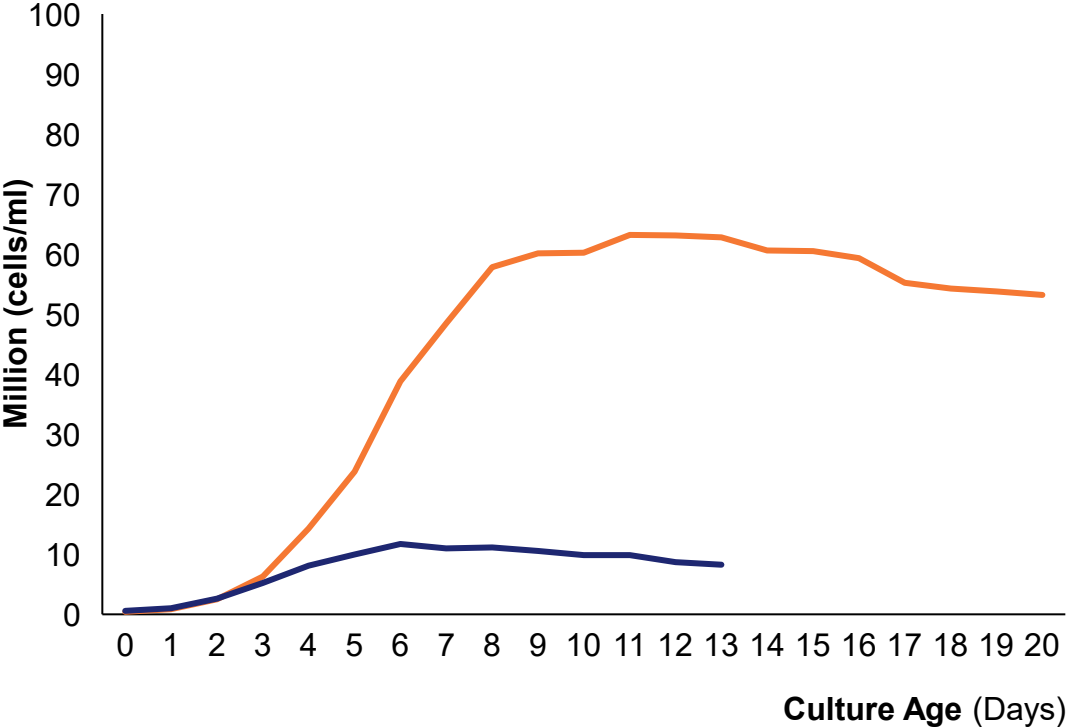
# The process behind our fully-connected continuous platform (FCCM)



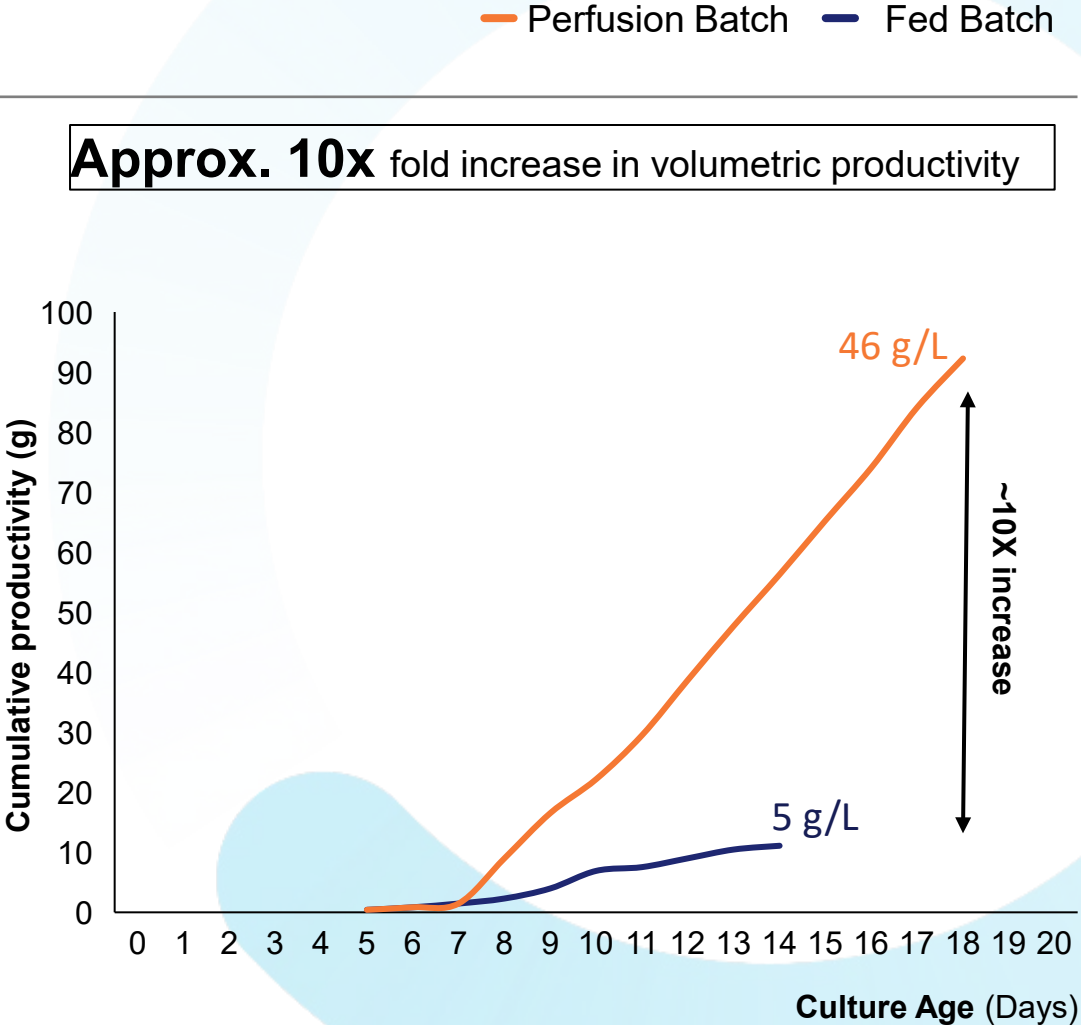
# Increased Productivity

## Fed Batch Vs Perfusion

**Growth Profile**



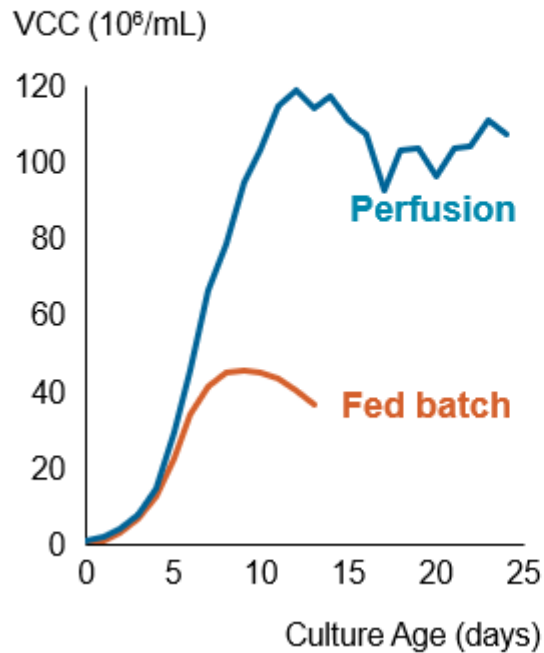
**Approx. 10x** fold increase in volumetric productivity



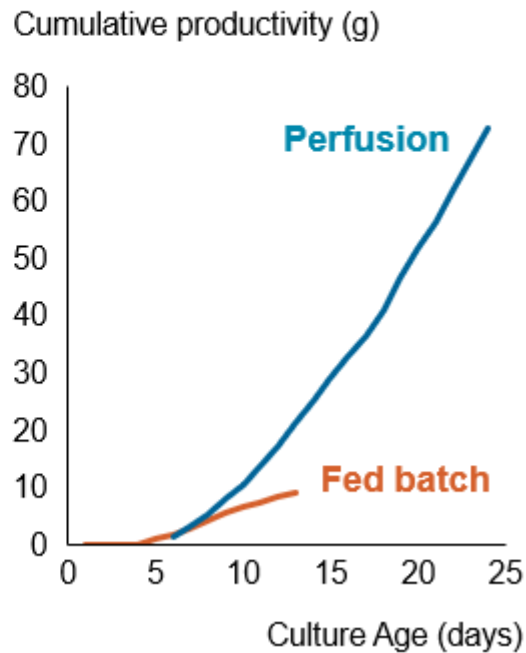
# FCCM delivers ~10X higher productivity and up to 80% lower production costs

## Upstream Productivity

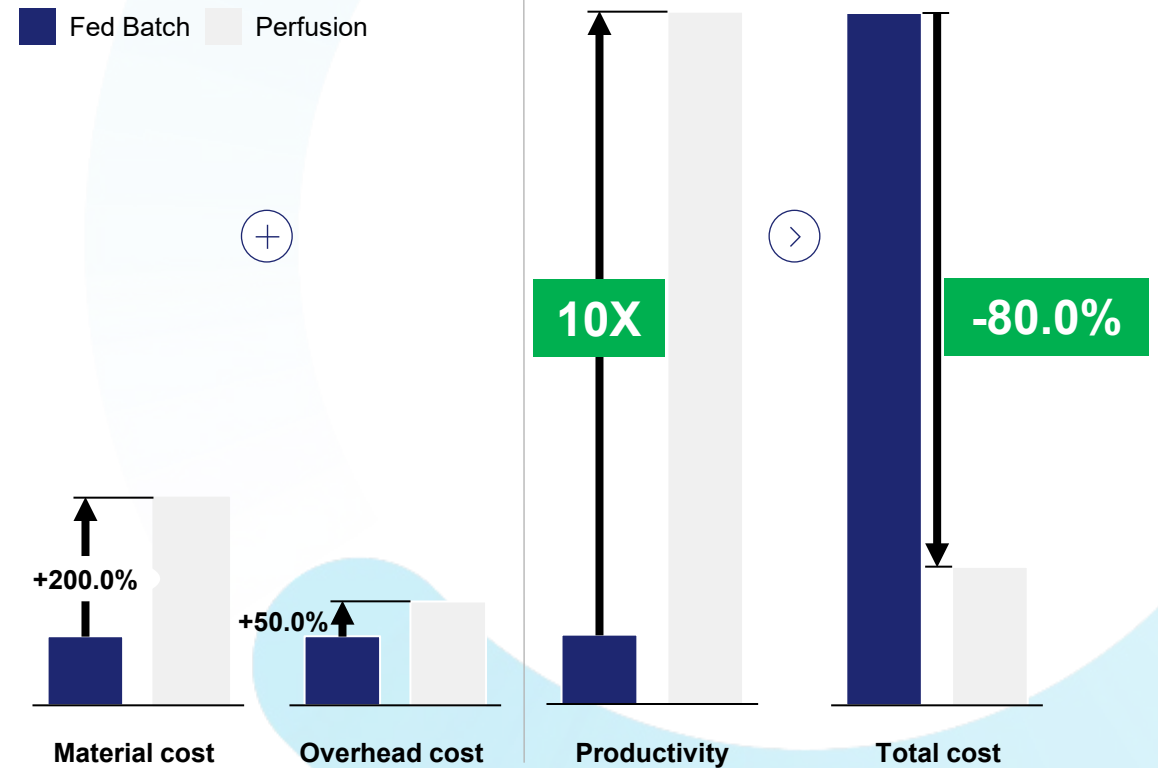
### Improvement in cell growth profile



### Significantly improved cumulative Productivity



## ~80% lower overall cost in continuous manufacturing compared to Fed batch



1. In continuous process compared to fed-batch in 2L bio-reactor

# FCCM for unstable molecules

## Case study: Converting fed-batch to FCCM for a complex bispecific

### Challenges

#### Fed batch process

Poor Viability in Fed batch after day 10

**Proteolytic Clipping of the molecule during manufacturing (upstream and downstream)**

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Limited operational pH range

**Absence of a true capture step for the molecule**

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Heparin affinity: low recovery and leachability, expensive reagent

### Continuous Process Approach

#### Core Drivers for continuous manufacturing

#### **Development of a capture step**

High volumetric productivity coupled with high p/c/d

**Minimal product exposure to proteolytic enzymes in bioreactor and downstream unit operations**

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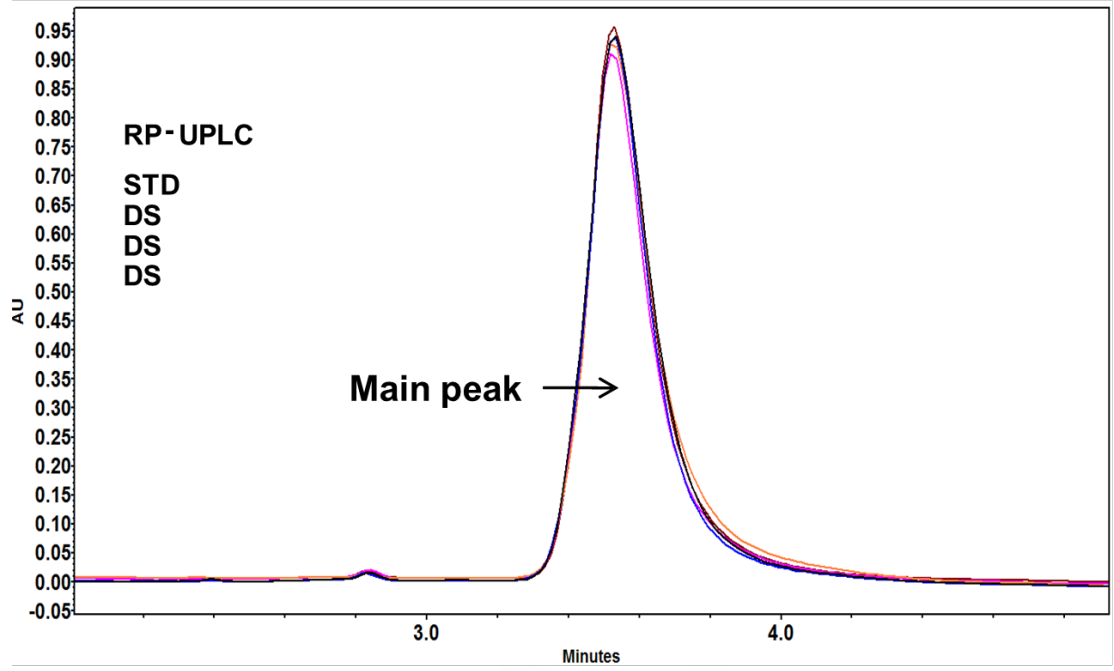
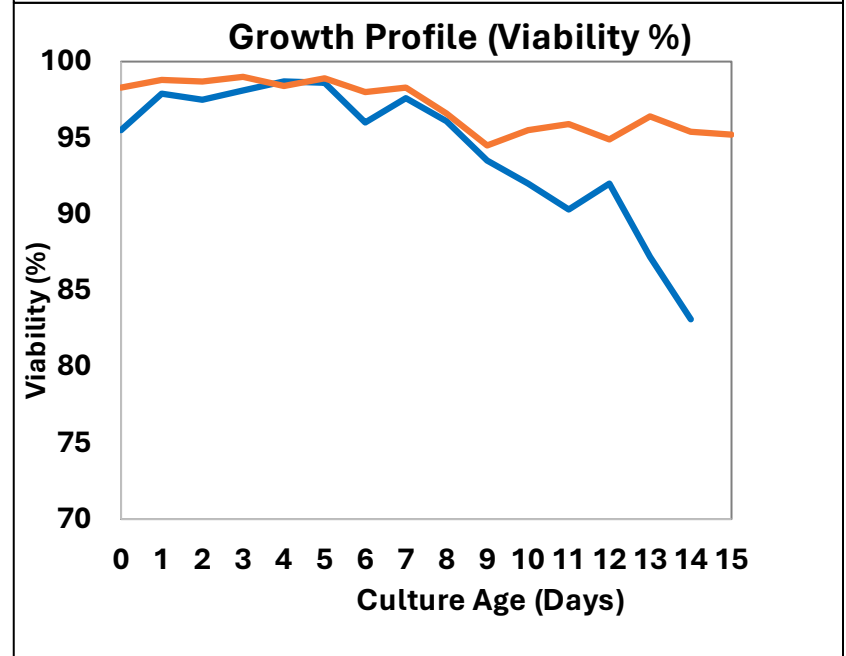
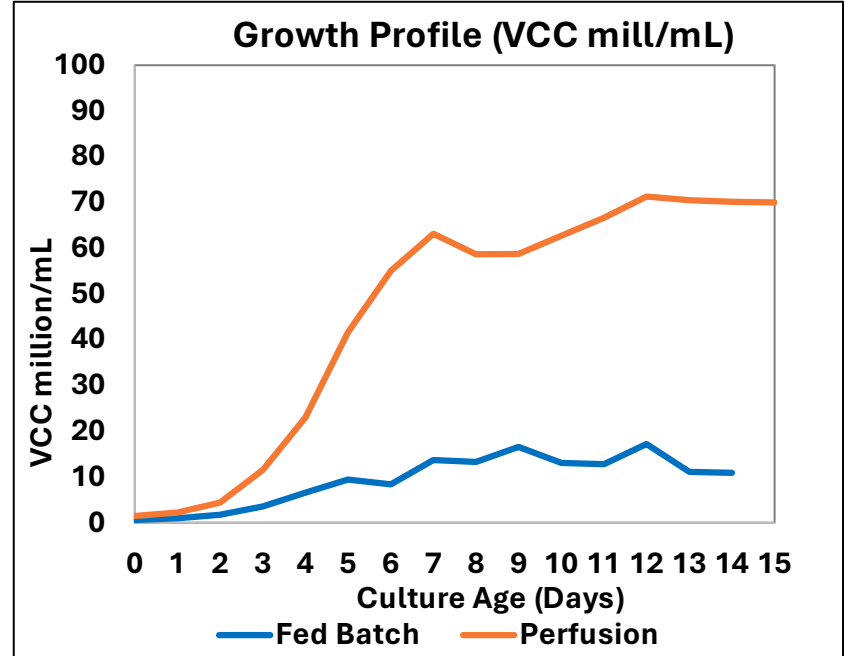
#### **3 Major Factors determined during perfusion process development:**

Media and Feed

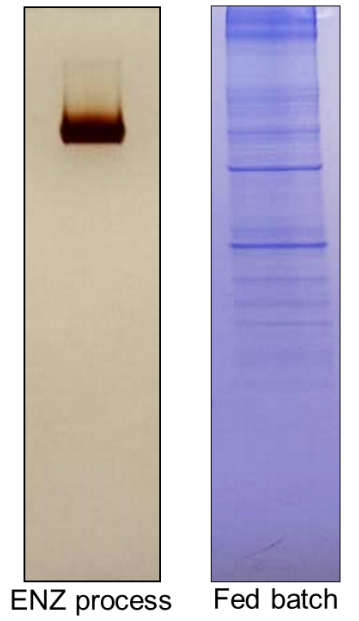
Cell-specific perfusion rate (CSPR)

ATF exchange rate (Perfusion Rate)

# Perfusion leads to substantial increase in VCC, viability & product quality



15 Day 20L Continuous process resulted in 27 gm grams Drug substance.



Rapid reversed-phase method development for daily in-process testing



## Key Impact of EnzeneX™ in this case study

**27 grams** high quality, purified protein via 20L perfusion process (Vs 3 gram in 50L Fed-Batch)

Commercially viable manufacturing process development and cGMP technology transfer within **6 months**

Batch to batch **consistency** and **scalability** from bench to commercial

Yield > **500,000 doses** of Drug Product via 20L perfusion process



# It not only allows for substantially lower protein production costs, but also lowers carbon footprint

Enzene X™ process has higher cost in terms of:

- Material costs  
(mainly media and buffer)
- Operating costs  
(suite and personnel – due to longer batch run time)

These higher costs are fully offset by superior protein productivity per batch in fully connected continuous manufacturing compared to fed-batch process

**Typically, we observe 40% to 80% lower production cost with EnzeneX™ in fully connected continuous manufacturing (FCCM) compared to traditional fed batch processes at the same scale**

**EnzeneX™ reduces the carbon footprint by up to 50%, compared to traditional fed-batch processes**





# The value of using FCCM

## Increased productivity

~10x upstream and  
25-50% downstream



## Cost-effective manufacturing

40 – 50% reduction  
in processing costs



## Quality manufacturing

For sensitive and complex  
biologics, including fusion  
proteins and bispecific  
antibodies



## Flexibility and product scaling

Variable bioreactor capacity  
with scale-on and scale-out  
approach



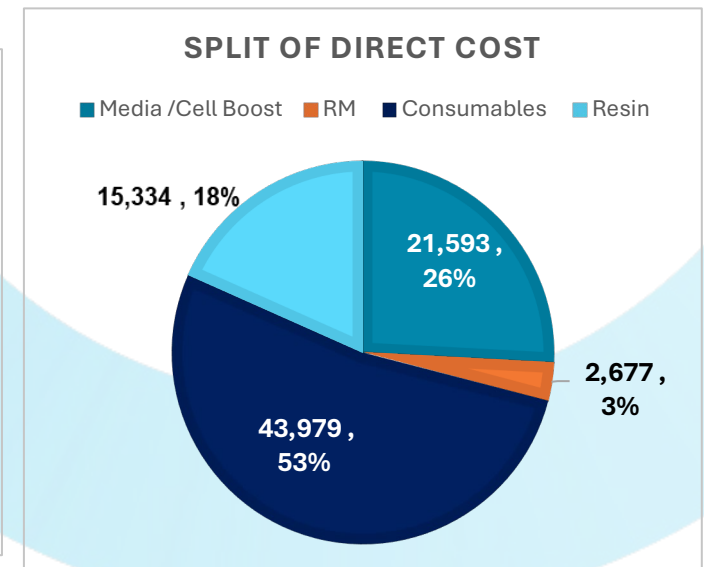
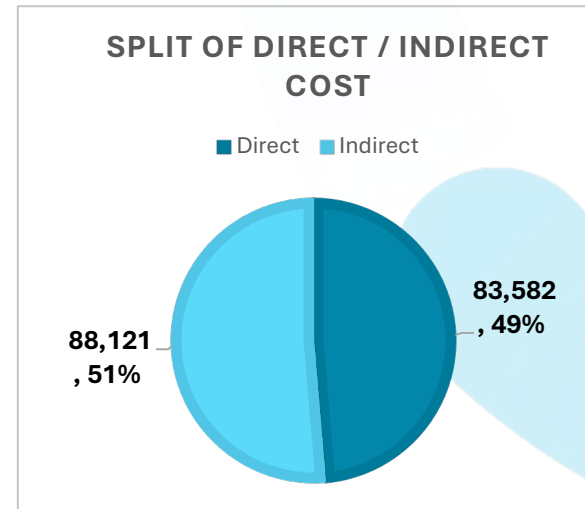
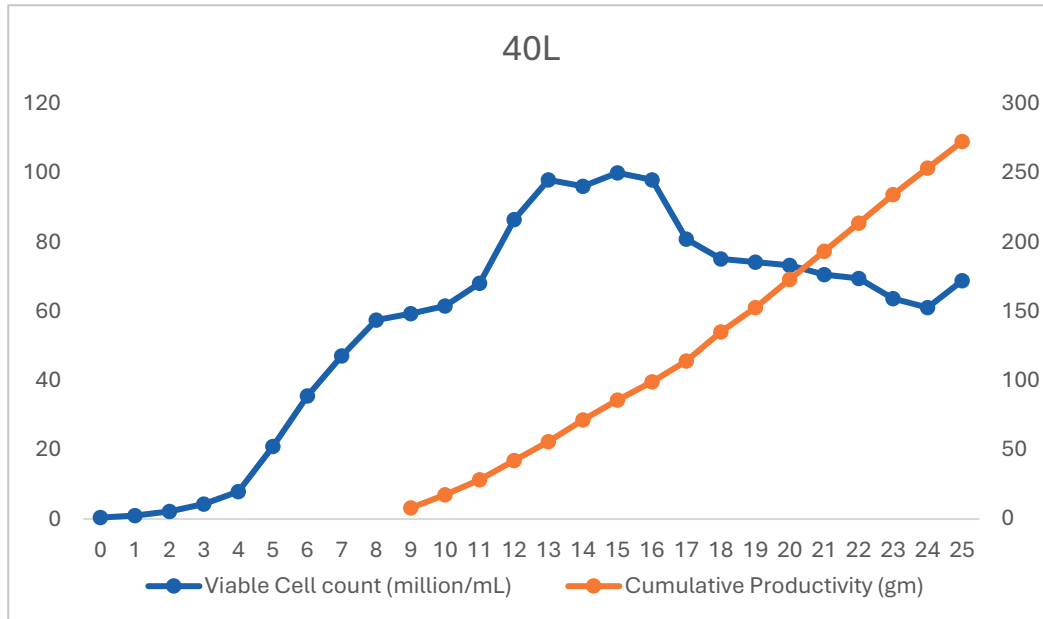
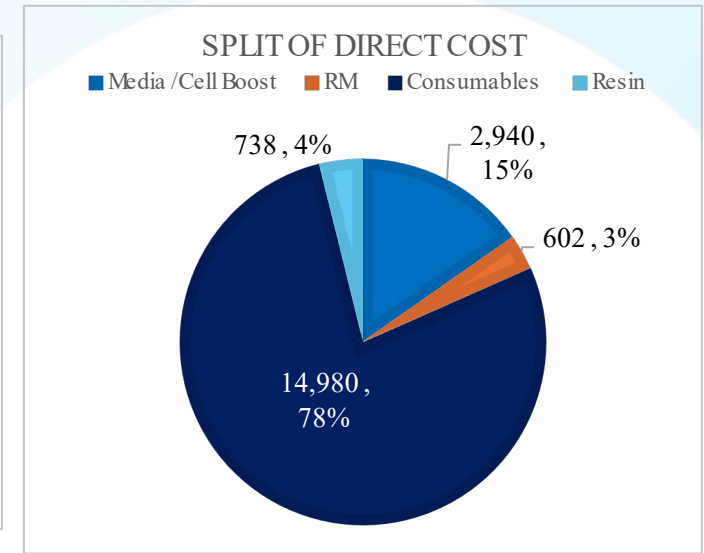
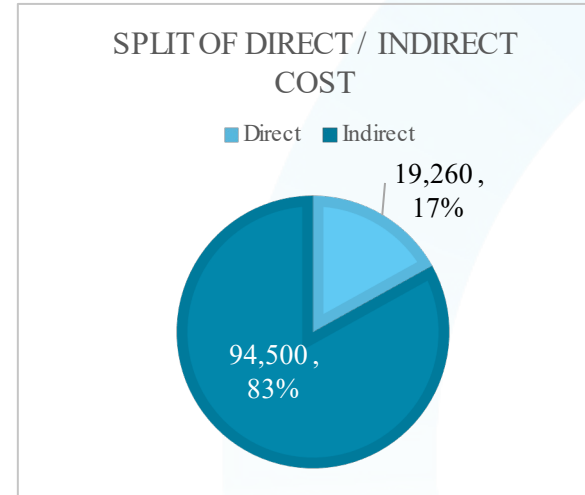
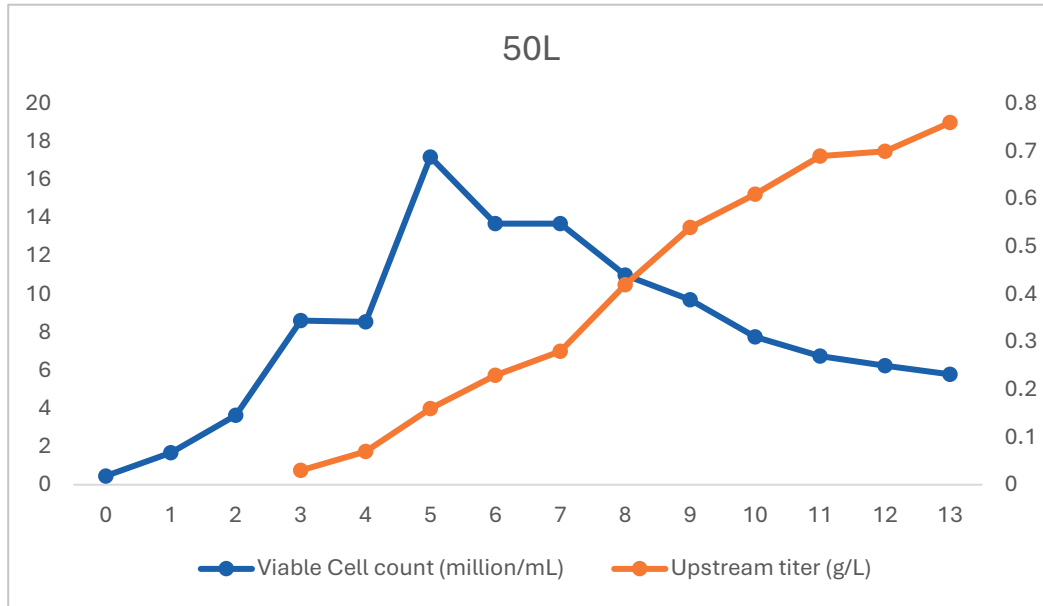
## Reduced carbon emission

Up to 50% reduction in  
carbon emission



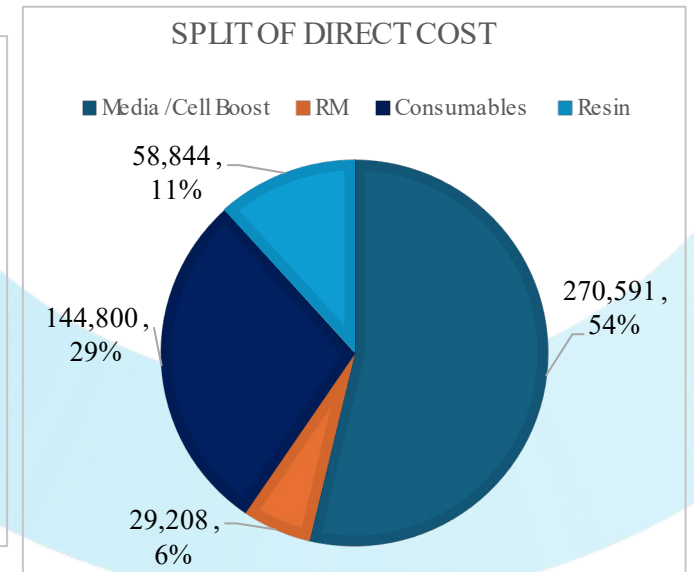
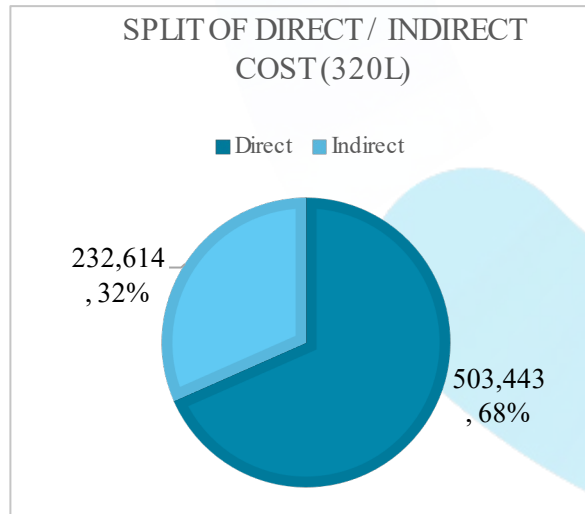
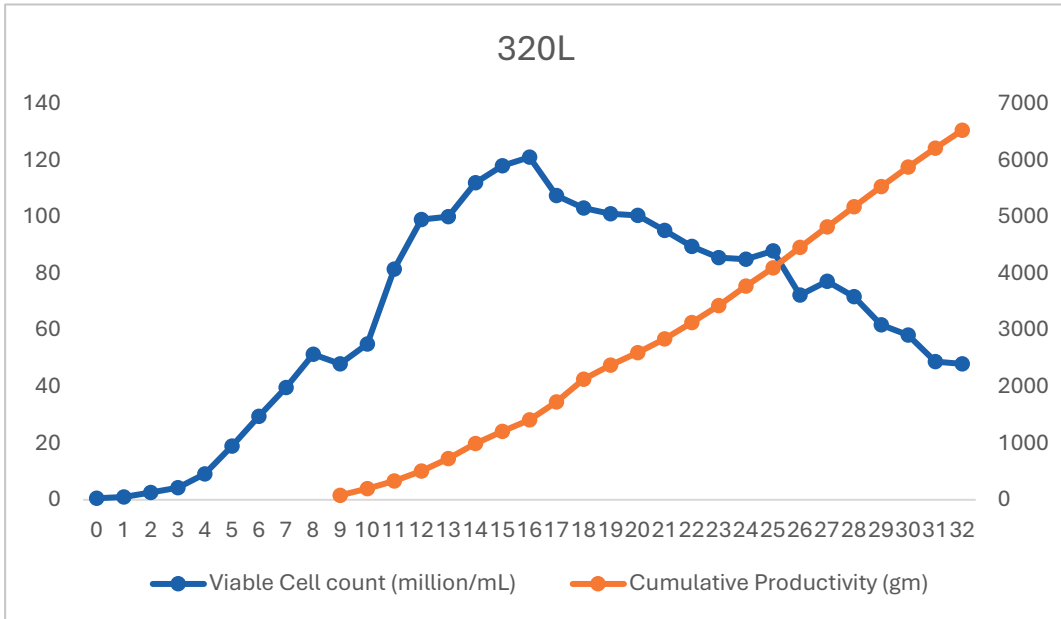
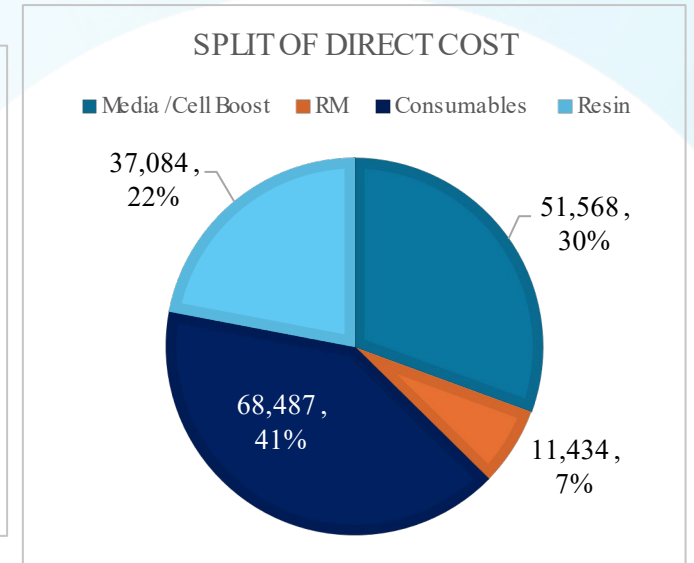
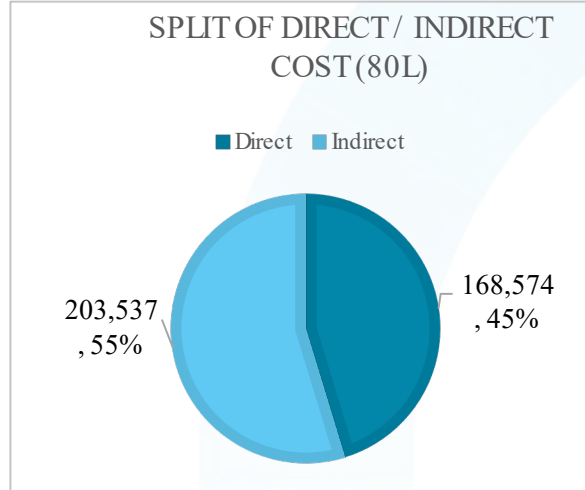
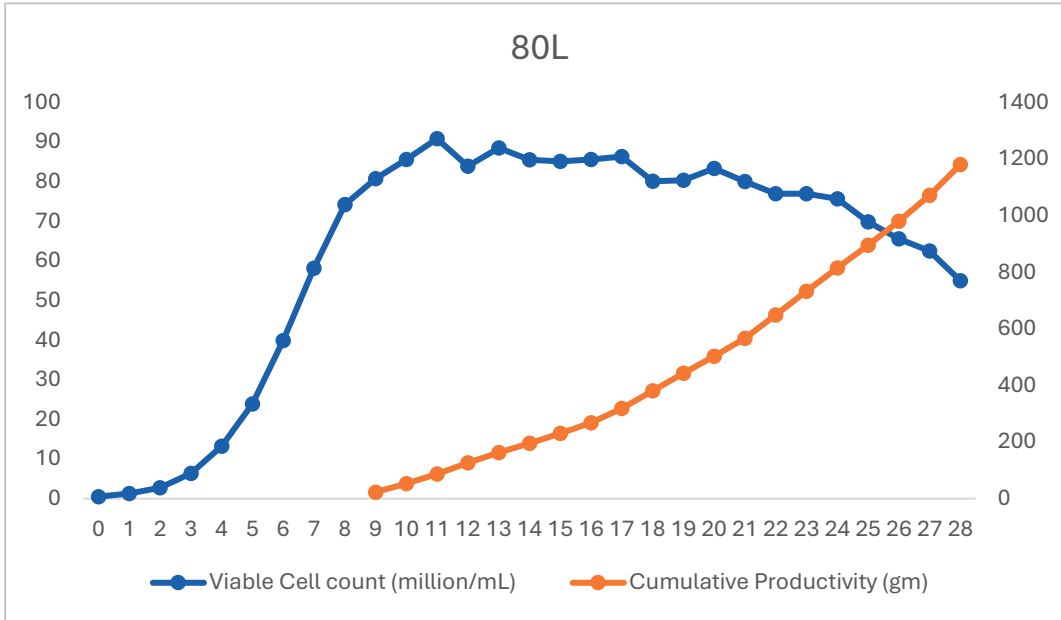
# COGS for 50L D-mAb & 40L C-mAb

Scale	Output (grams)	Cost per gram (USD)
50L	32	3555
40L	178	965

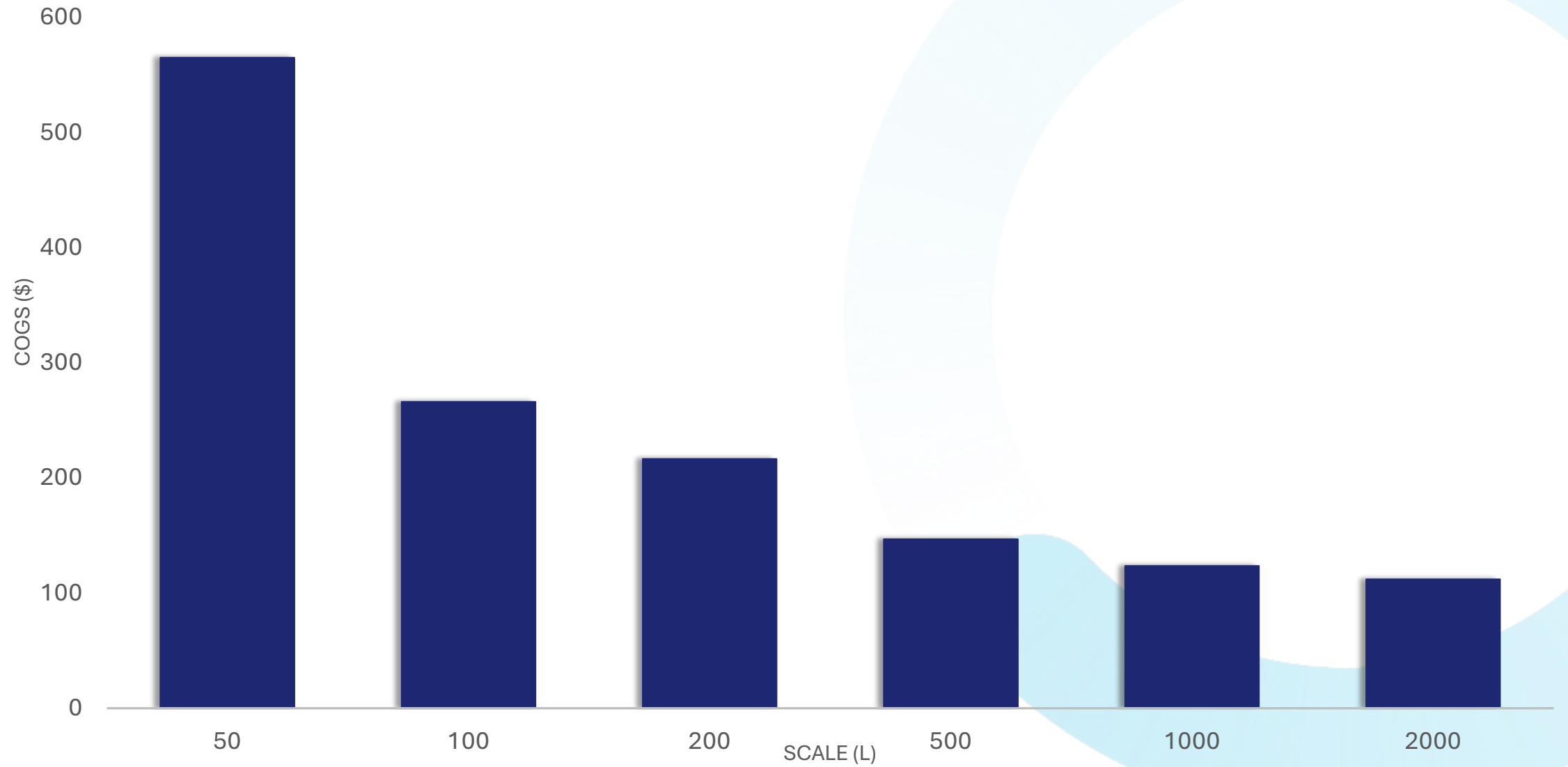


# COGS for 80L & 320L perfusion for C-mAb

Scale	Output (grams)	Cost per gram (USD)
80L	698	533
320L	5008	147

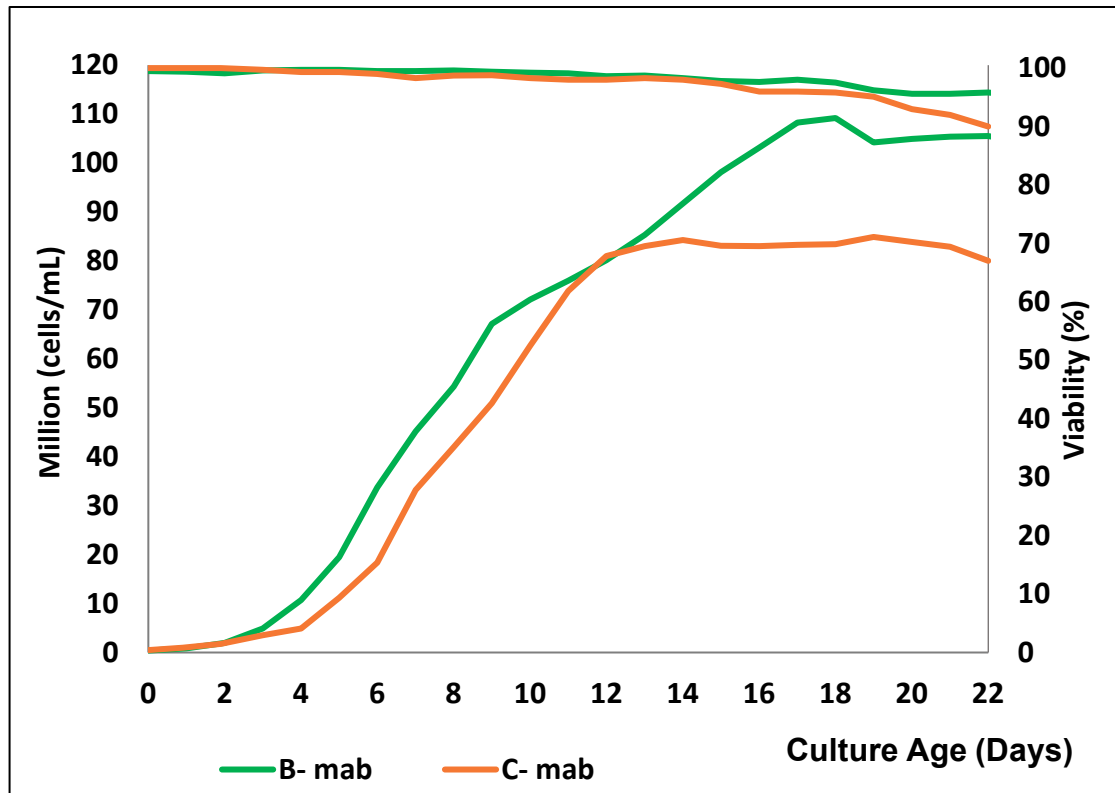


# COGS Vs Scale for C-mAb

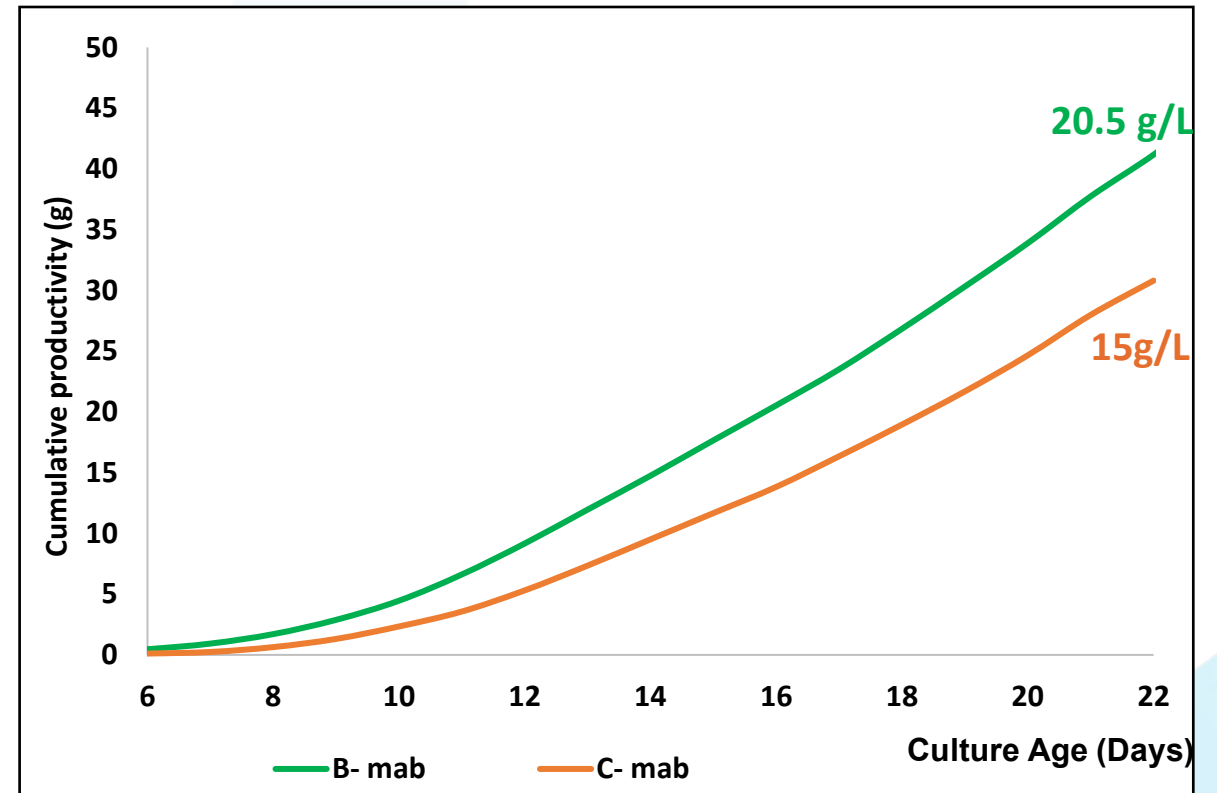


# Productivity of C-mAb and B-mAb at 22 days

## Growth Profile



## Productivity





**~1500**  
sq. ft.

**~10-15**  
kgs/month

**EnzeneX™ 2.0 is being upgraded to provide an even higher productivity, revolutionizing COGS per gram of protein manufactured**

Blank Slate

*Democratizing local CDMO  
access for innovative  
therapies in the US*



<http://dietplanreviews.info/goog/blank-slate.html>

<http://www.investinganswers.com/financial-dictionary/stock-valuation/cost-capital-112>



# Enzene Biosciences in the US

Q1 2025, we open our manufacturing facility in the US

<b>Project type</b>	Brownfield development
<b>Location</b>	New Jersey, East Coast
<b>Size of facility</b>	54,000 sq. ft.
<b>Number of phases</b>	Three
<b>Phase 1 launch date</b>	Q1 2025
<b>GMP DS mfg. suite capability</b>	500L Bioreactor (Phase 1) 500L Bioreactor (Phase 2) 2x 2000L Bioreactor (Phase 3)
<b>GMP DP mfg. suite capability</b>	One for formulation and small-volume filling equipment
<b>Other facilities</b>	QC lab, development lab, warehouse, freezer rooms, cell bank store



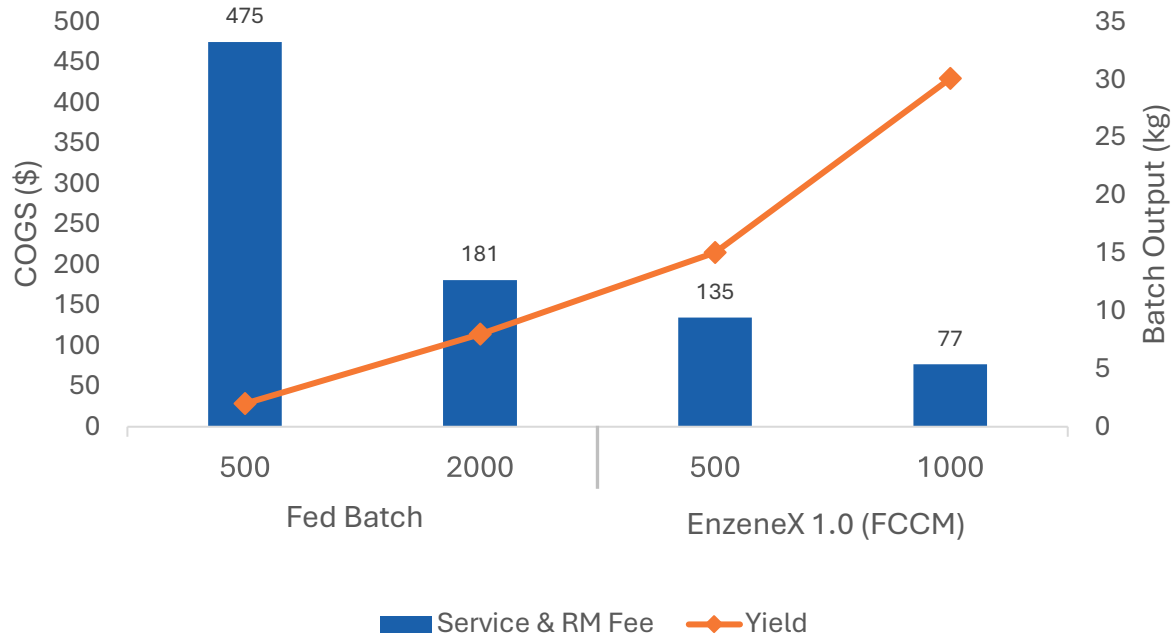
**Continuous expansion:**  
Preparing for phase 2 development and beyond



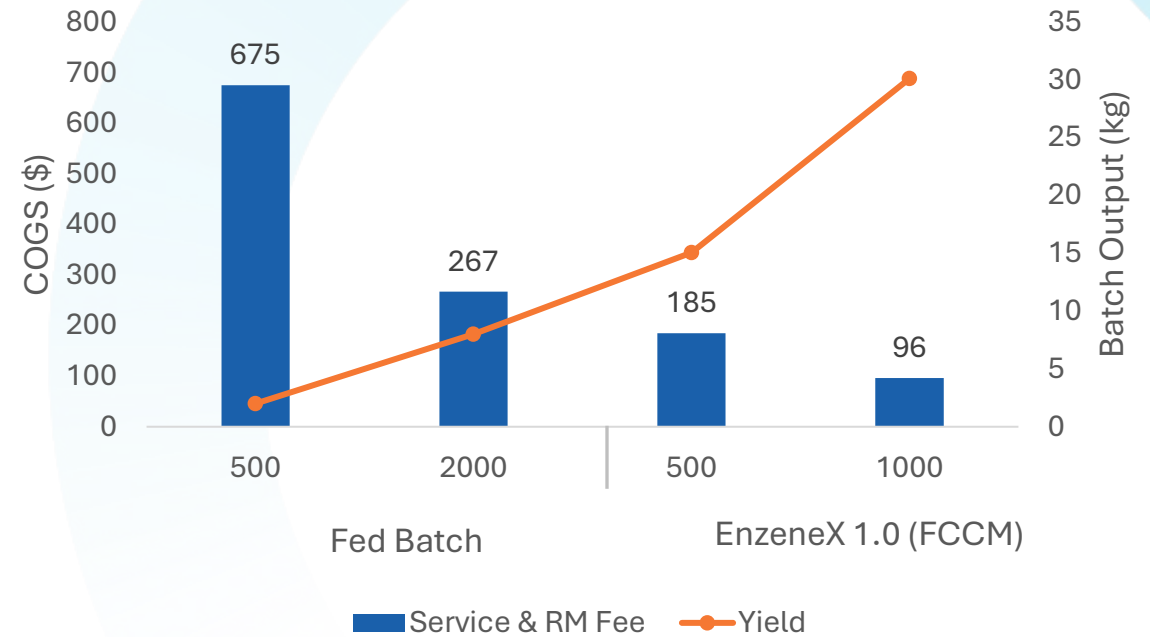


# COGS per gram of protein: Fed-batch vs EnzeneX™ 1.0 (FCCM)

India - Cost: Fed Batch vs. EnzeneX 1.0 (FCCM)



US - Cost: Fed Batch vs. EnzeneX 1.0 (FCCM)



\*Service Fees plus raw materials



## Ambitions for EnzeneX™ 2.0 (coming soon)

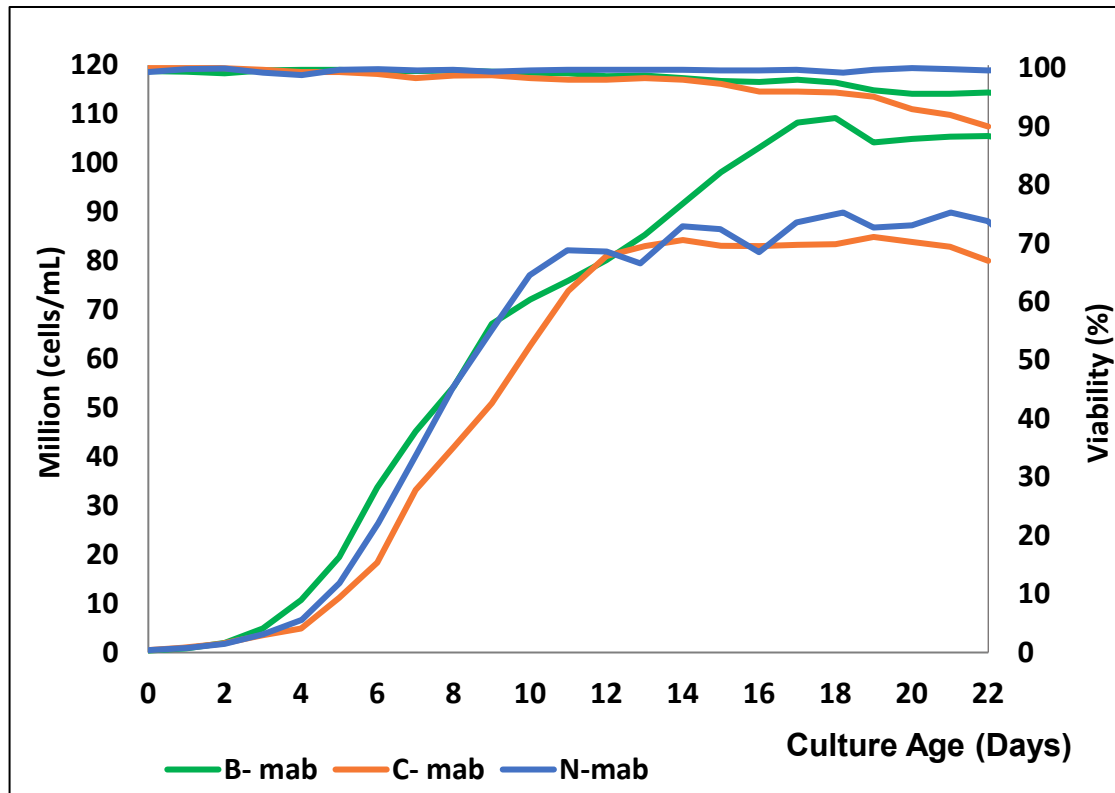
Reducing mAb production costs to \$40 per gram



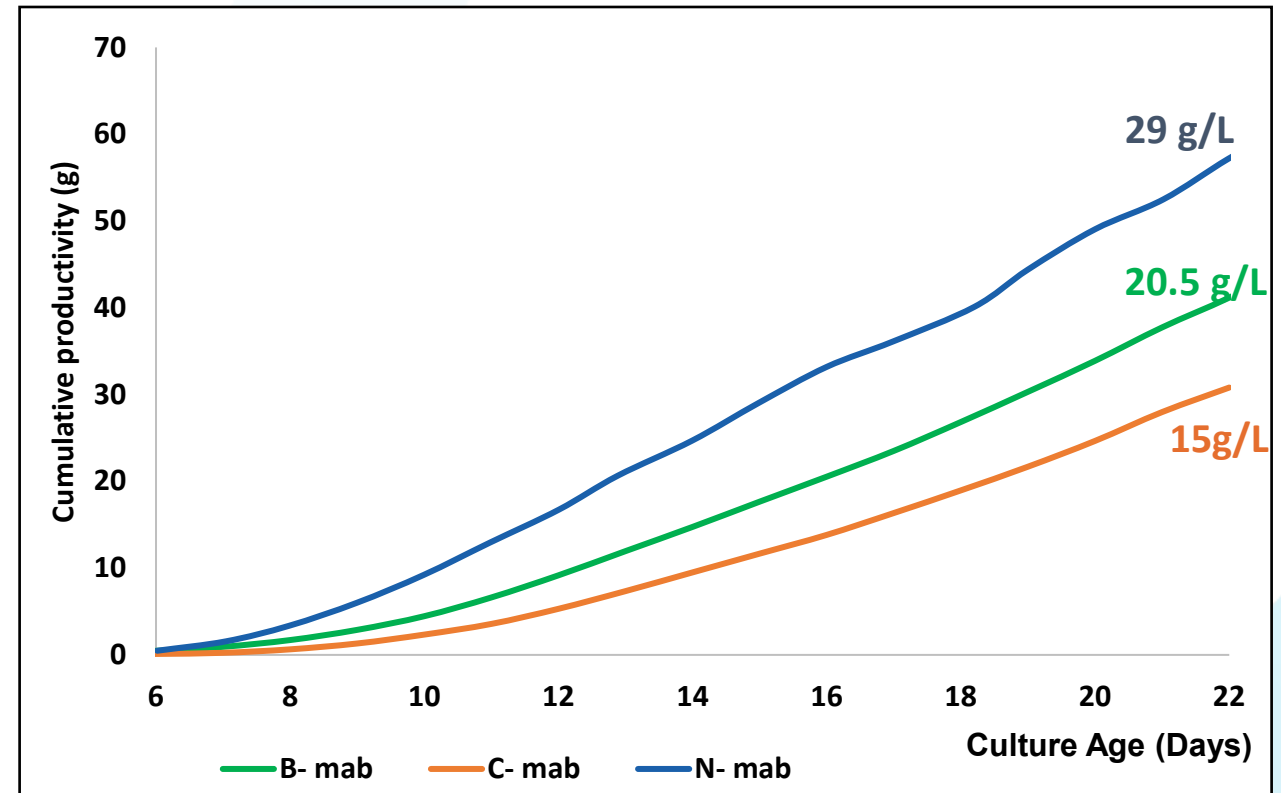
- Target yield of **40 kgs per month** from a 1000L FCCM batch
- Current productivity rate of **60g/L**

# Enhanced productivity of N-mAb at 22 days with EnzeneX™ 2.0

## Growth Profile



## Productivity



## ...Enzene launches adalimumab biosimilar in India

**Synopsis:** Enzene or its parent Alkem which is commercializing the drug didn't announce the price, but said it would be competitively priced.



Pune-based Enzene Biosciences, subsidiary of Alkem Laboratories on Thursday said it has begun commercial supplies of Adalimumab Biosimilar used for treating autoimmune disease like rheumatoid arthritis and ankylosis spondylitis.

parent Alkem which is commercialising the drug didn't announce the price, but said it

The real opportunity is in bringing affordable medicines to patients



### Enzene Biosciences launches Cetuximab, biosimilar of Cancer drug Erbitux

Pune: Enzene Biosciences launched Cetuximab as the first biosimilar to cancer. Sold under the brand name Erbitux, Cetuximab is a therapeutic chimeric monoclonal antibody that is used as a targeted therapy for metastatic colorectal cancer (mCRC) and cancer of the head and neck.

businessline.

## Enzene rolls out biosimilar of Roche's cancer drug bevacizumab

Updated June 29, 2023 at 05:50 PM.

Through partnerships with drugmakers, Enzene Biosciences expects its biosimilar of bevacizumab to be cheaper than other generics

BY PT. VYOM DATTÀ

Source:

<https://economictimes.indiatimes.com/industry/healthcare/biotech/pharmaceuticals/alkem-subsiary-enzene-launches-adalimumab-biosimilar-in-india/articleshow/98187974.cms>



Thank you

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